Financial Management for Nephrology

Cybernius Medical Ltd.

cyberFUNDS

Billing and Accounting
for Nephrology

Product Capability

Welcome to the New Generation of Renal Clinical Data Management

Maximize your Revenues

cyberFUNDS® represents the latest in billing software development technology applied to the unique requirements of nephrology, used for financial management of both dialysis units and nephrology practices. cyberFUNDS will:

- automatically capture all potential charges for clinical interventions and services that were charted in the cyberREN system
- generate invoices, both paper and electronic, in payer specific formats
- assist with the posting of payments, reconciliation of payments with outstanding claims
- manage accounts receivable, through reminders and various statistical reports

- **cyberREN Integration -** cyberFUNDS receives all clinical information required for the complete and accurate generation of claims directly from the cyberREN system, without human intervention. No transcription, no errors, no missing data (if clinical charting is complete).

- **Multi-user Capability -** cyberFUNDS offers true multi-user nephrology billing management systems designed for networked operations.

- **Integrated Software Functions -** Integration allows information entered into the system to be shared by different programs. The cyberFUNDS system integrates billing, insurance, recall, accounting, as well as word processing, & spreadsheet functions.

- **Comprehensive Audit Trails -** Audits take you back to the original source document through an easy to follow trail.

- **Error Checking -** Daily balancing is quick & easy because the system helps you to catch any errors before your patients see them.

- **Extensive Reporting -** All information concerning practice activities is available by selecting from over 100 available reports or customize reports to your specifications with our custom report selection. Graphical summary reports are also available.

- **Ease of Use -** cyberFUNDS has an on-line tutorial for beginners, while giving familiar users the option to by-pass menu selections if desired. Keystrokes are kept to a minimum for each function. With color monitors, dynamic colour changes reduce eyestrain and highlight key features on each screen.

- **Customization** - Automating your financial operations shouldn't mean conforming to the requirements of a computer. cyberFUNDS customizes statements, insurance forms, and data entry screens so your staff sees information in formats consistent with your unit routines.

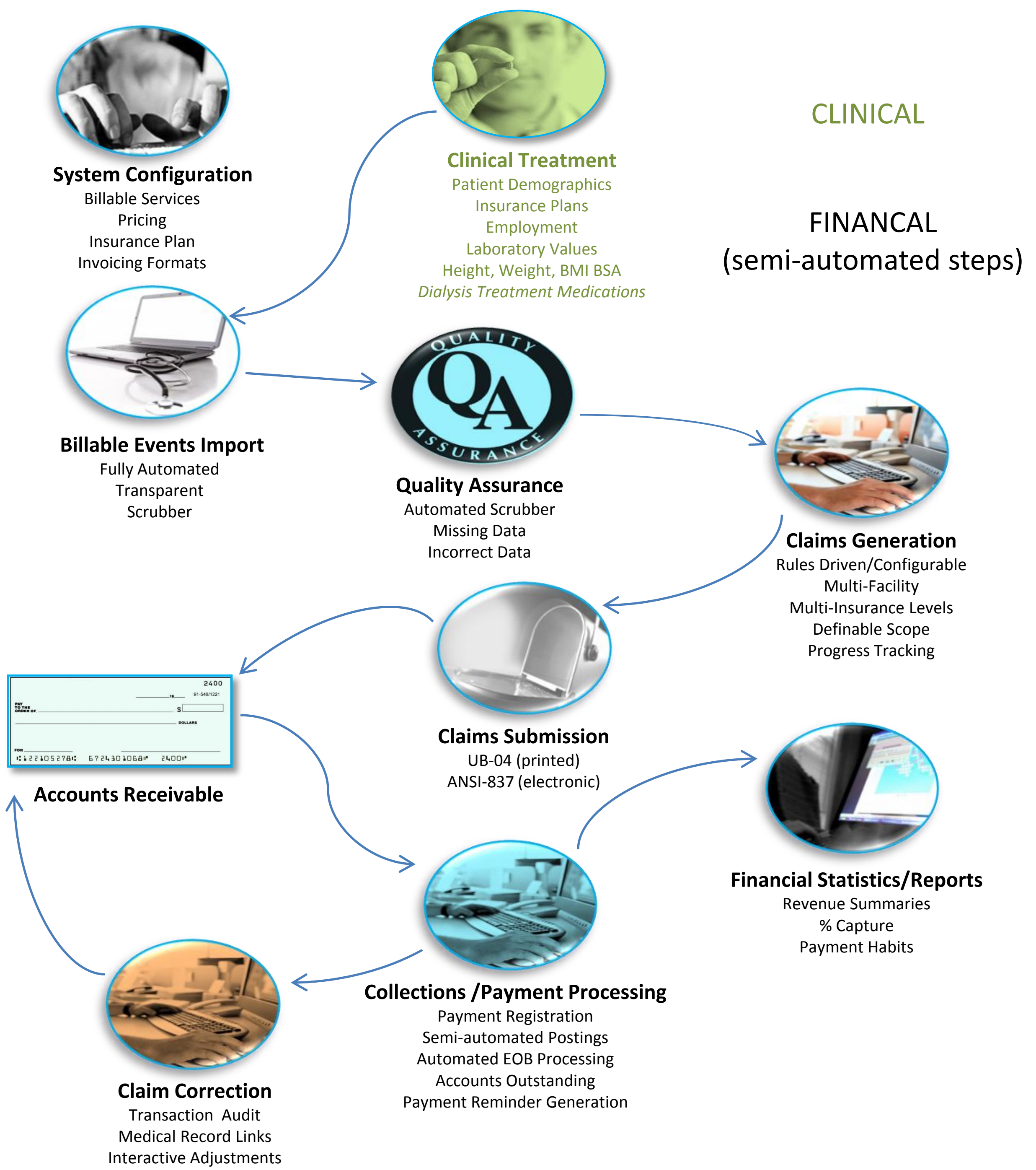
- **Cyclical Billing -** Statements can be run week to week or on other cycles to improve your cash flow and even out administrative work-flow.

- **Design Efficiencies** - cyberFUNDS Nephrology Billing is engineered for fast response times and allows several year's information to reside on your active storage disks for research purposes.

- **Lower Costs -** Most dialysis units and nephrology practices discover that service bureaus and manual systems are more costly, provide less control over records and errors, and fail to provide adequate access to needed information.

Workflow Overview

The following diagram represents the typical work flow when using an advanced, integrated electronic medical record with a financial component, such as cyberREN and cyberFUNDS.



Advantage through Technology

Billable Events / Charge Import

- cyberREN™ Data Interface for electronic charge entry

Quality Assurance

- Extensive data validation with computer balancing
- Automatic DAILY backup - eliminates data loss
- MANDATORY weekly backup - CANNOT BE BYPASSED
- Automatic data recovery in case of hardware failure
- Complete audit trail to identify data entry SOURCE
- Accounts with a balance CANNOT be DELETED
- Zero accounts CANNOT be DELETED without supervisor approval

Claims Generation

- Automatic table-driven calculation of expected CMS reimbursement based on patient age, height, weight, etc.
- Electronic capitation data interface for automatic capitation entry
- Unlimited transactions per account
- Reports by insurance company for ease in follow-up

Claims Submission

- Increase cash flow by ELECTRONICALLY filing the majority of insurance claims
- Automatic processing, DAILY or WEEKLY. NO claim is missed
- Unlimited number of private insurance carriers
- 999 billing types (Medicare, Private Pay, Medicaid, HMO, PPO, etc.)

Collections / Payment Processing

- Account ageing analysis plus collection reports
- Automated running messages based on age of balance
- Specific comments per account
- Automatic collection letters with word processing option

Statistics / Reporting

- Reports and display by account number, patient name, or guarantor
- Screen display of balance by doctor, patient and insurance

Monthly & Demand Statements

- Professional appearance with ageing and last payment date
- True cyclical billing features increase cash flow
- Error corrections made during cycle do not appear on statements
- Super bill-type demand statements with CPT-4 & ICD-9 codes
- Collection comments - budget tracking

Accounts Receivable Management

AGED A/R REPORTS

- By insurance company, employer, billing type, ageing, & class
- Collection reports by single line, mini, or complete detail
- Automatic collection letters with optional word processing
- Flexible selection, sorting, and printing options
- "At-a-glance" – 50 accounts per page

MANAGEMENT REPORTS

- Current month, last month, & YTD totals side-by-side
- By practice, doctor, location, or insurance company
- Production, payments, & adjustments itemized by code

AUDIT REPORTS

- Assist in locating practice fraud and/or doing case research
- Audit by procedure, payment, adjustment, or range of codes
- Report variances from expected CMS ESRD reimbursement based on patient age, height, weight etc.

RECALL REPORTS

- Select by date, code, A/R ageing, last payment, or criteria
- Tracks past due recalls that have not responded via reminder
- Creates address labels, postcards, & recall letters
- Personalizes recall letters with optional word processing

PATIENT REPORTS

- Diagnostic summary for selected diagnosis or date range
- Procedure summary for selected procedure or date range
- Patient list by diagnosis, procedure, first visit, or date range
- Ability to generate custom patient reports

DEMAND STATEMENT

- Itemized statement on one patient or account at your request
- Charges, payments, adjustments only or all transactions
- Select by date range, insurance company, or class

SPECIAL LABELS

- Guarantor, patient, chart, insurance company, & account labels
- Rolodex cards, referring doctor labels, & account number labels

Billing Support cyberREN knows that quick conversions and ongoing support are key to making cyberFUNDS the desired nephrology billing software solution. This is why cyberREN has removed the worry about in-house automation by providing complete training, data entry of existing patient records, document and screen customization, code table set-up, and a 90-day free software support period giving "priority" telephone support while your staff is learning the system.

Customized for each Facility

1. Customized data query/display screens, statements, insurance forms, & reports
2. Customized procedure, payment, adjustment, employer, insurance company, recall, diagnostic, financial class, & billing type codes
3. Automatic finance charge (if desired)

Accounts Receivable Management

For tax purposes, and because it simplifies accounting, almost all physicians are on a cash basis (i.e., money is not considered earned until it is collected). **Accounts Receivable** is considered to be an insurance policy or annuity. It is considered future income, a safety valve if the going gets tough. Sometimes the bigger it is, the safer they feel. When we ask, "What is your collection percentage?" doctors almost always answer 95-98% Why? They collected $600,000 last year and wrote off $30,000 in bad debt write-offs and that equals 95%. Based on our experience, collection percentages are like golf scores; they depend on the way they are counted. If A/R is viewed as an insurance policy or annuity, is it best to leave it in the hands of 500 or 1,000 individuals who care very little about your welfare? Or would it be better to have most of it in the hands of someone of your choice who is looking after your interests? The answer is obvious; the money should be collected as quickly as possible and put to work for you.

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